



MANAGING PARTNER INVESTMENT: Obtaining Buy-In

GROUP	3. RESULTS STRATEGIES MAPPED Desired results statement and major outcomes:				
PARTNERS	1. PERSONAL ASSETS TAPPED Capabilities and ways of appreciating and legitimizing:	2. ALL PEOPLE INVOLVED Levels of involvement, work groups and stated agreements:	4. SELF-INTERESTS INCORPORATED Individual and organizational benefits that are part of the group's work:	5. STRATEGIC ACTIONS IMPLEMENTED Decisions made and responsibilities taken by individuals and workgroups:	6. INDIVIDUAL RESPONSIBILITIES ALIGNED Supportive policies, procedures and accountability measures: